



UCOPIA FOR THE HOTELS

www.ucopia.com





✧ OUR WEB PORTAL, A SECURE WAY TO SHARE YOUR NETWORK

- Ensuring compliance with the 2006 anti-terrorism legislation and connection data logging
- Management of Wi-Fi or wired access
- Free or paid for, according to your choice
- Web and additional services:
 - telephony
 - TV/Video on demand

The **UCOPIA Advance** range consists of a hardware box featuring all of the UCOPIA functionality, aimed at medium or large size corporate projects, campuses and authorities. UCOPIA Advance meets the requirements of multiple-site environments and integrates within the company's LAN. UCOPIA Advance can be operated in redundant mode and also operates in load distribution mode.

AGENCY



MAIN SITE

Our **two solutions** are designed to be positioned between a wire-based access network (ethernet, dslam, CPL) or wireless access network (Wi-Fi) and the LAN of the organisation.

All the streams from or to the user transit via the hardware unit so as to **guarantee security, simplify the coupling with the LAN, facilitate the administration and enhance the convenience for users.**

Depending on the model chosen, our solutions can manage between **5 and more than 1000 concurrent users** and are easy to install in the network infrastructure.



The **UCOPIA Express range** consists of a hardware box that is ready for use and is perfectly suited to the requirements of hotels, clinics, secondary education establishments and SMEs in general. UCOPIA Express features most of the functions of UCOPIA in terms of security and support for roving users in an approach which focuses on simplicity of implementation and administration.



✂ INTERNET ACCESS FOR CUSTOMERS

Internet access packages are changing very quickly, as are hotels' requirements:

- **The move towards free access** in rooms, but paid for in meeting rooms and the lobby.
- **Legal obligations:** hotels are obliged in France and across Europe to retain connection data for 12 months (French decree of 24 March 2006), from 6 to 24 months in Europe (directive 2006/24/EC).
- **Shared infrastructure for the roll-out of communication services**, with Wi-Fi and legacy networks complementing each other to enable customers to connect from several locations (meeting room, reception area, room).
- **Attracting and retaining business customers** and generating additional revenue through provision of value-added services, combined with PMS software, and notifying passwords by text message.
- **Offering easy or automatic internet access** to all customers without adding either to hotel management's workload or any technical support burden.

✦ UCOPIA, MEETING THE NEEDS OF HOTELS

UCOPIA meets legal security and traceability requirements

(EU directive 2006/24/EC)

With its mechanisms for authentication, control, data filtering and logging in an SQL database, **UCOPIA ensures the security of the network and users, and the traceability of connections.** UCOPIA stores a historical log of connections (who did what and when), an essential feature in response to the requirements of anti-terrorism legislation.

• Customer liaison: ease and simplicity

Thanks to the UCOPIA user account creation tool and user authentication by Web portal, **accommodating visitors on the network is straightforward with no burden.**

It is easy to:

- Provide a password
- Define access rights (internet, email, printer)
- Define connection conditions (e.g. from 10 a.m. to midday in the meeting room, fixed time per day, a 3-hour credit for a week, etc.)
- Provide a ticket containing all the information needed to connect
- Let customers register themselves over the internet and immediately send them a password by text message to their mobile phone.
- Automatically cancel the visitor's rights on departure.

All this can be accomplished by an individual with no network skills (receptionist, administrative staff).

• Internet-Telephone-TV/Video triple play in the rooms

UCOPIA and its market-leading technology partners are combining packages to enable hotels to offer internet access, telephony and TV/video on demand in their rooms, free of charge or otherwise based on a shared IP network infrastructure.

• UCOPIA partners Aastra, world leader in telecommunications.

Aastra includes **UCOPIA in its EDA** package (Ethernet DSL Access), a multi-service solution meeting hotels' needs as regards internet access, telephony, television and on-line games by using legacy DSLAM infrastructure.

• Zero configuration access and zero technical support for customers

UCOPIA allows customers to connect with their own PCs, benefiting from the ease of zero configuration access.

It is straightforward for customers to use, and requires no technical support in hotels. The result is an increased customer satisfaction at no additional cost for the hotel.

• Hotel management decides on the business model

With UCOPIA, **the hotel manager can make access free or paid for depending on where the connection is made** (reception, rooms, meeting room, staff offices, etc.).

The manager may decide to make access free in the rooms, and charge for it in meeting rooms.

Example:

- Free access and authentication by text message in the reception area
- Free access and authentication by password in the rooms
- Access paid for by credit/debit card and authentication by password in the meeting rooms.

1500 MORE THAN
HOTELS
EQUIPPED

OUR BEST REFERENCES:

St Jean Cap Ferrat, Best western St Malo, Warwick, Wesminster, Hotel Mercure Dax, Starwood, Mont blanc Tourisme, Résidences CGH, Hôtel Palace Le Shangri-La, Résidences Pierre & Vacances, Vacances bleues, Intercontinental hotels and resorts...

✶ TESTIMONIAL FROM THE HOTEL L'ATRIUM (BLAGNAC – HAUTE GARONNE, FRANCE)**

“Our wish was to be able to offer customers wireless broadband internet access, free of charge, while observing French legislation. We wanted a mobility and a secure solution that would re-use our telephone cable network for a demanding business customer base. We are very happy with the UCOPIA solution. All the staff appreciate how easy it is to manage and our customers are delighted to finally be able to connect securely to a wireless network »

Pierre Bayle,
Director of the hotel L'Atrium